

Strategic Estates Solutions

More than just the law

Introduction

More than ever, NHS providers are facing an unprecedented level of challenge and scrutiny. Improving quality whilst reducing costs, meeting reform agendas and dealing with regulatory change – the challenges are formidable and estates transformation through strategic estates solutions is key to overcoming them.

At Capsticks we are committed to helping your organisation meet these challenges, both in terms of delivering savings and maintaining the quality of services.

Lawyers and consultants delivering one solution

Our healthcare specialism means our clients have come to regard us as more than just legal advisors and we have broadened our range of specialist non-legal skills to NHS clients over the years. We now have a project and programme management service which includes project managers with a track record in delivering capital projects, programme management and business case support and expertise for our NHS clients. This frees up valuable management time for our clients to concentrate on day to day estate issues.

Commercial approach

What this means is that our service is not just based on giving you legal advice – our approach is more commercial than that. We have put together teams of specialists who can deliver real business solutions, drawing on our legal expertise, as well as our network of associates drawn from our consultancy practice.

Our aim

To give you a cohesive, joined up service, one where we listen, analyse and then draw together the best blend of expertise to deliver a successful project, on time and on budget.

NHS providers have faced increasing pressure for several years now to maximise returns on their estate, as part of the ongoing drive towards achieving sustainable efficiency savings. The NHS Five Year Forward View also envisages the critical role of the NHS estate in helping to achieve “pump priming” investments in health service reform and new models of care through the prospect of coordinated land sales programmes.

There are a range of strategic estates solutions now available to trusts wishing to maximise value on their estate. These often involve a longer term venture with a private sector partner, who would be engaged to formulate an estates master plan in order to deliver your capital projects and new facilities funded through surplus land sales and/or external funding.

From listening to implementation

We won't just tell you what you should do: we will listen to what your imperatives are and then help put together a project plan with options. And we don't just deliver a plan: we help you execute your chosen plan, putting the correct resources and expertise in place and ensuring they remain connected, saving you time, money and stress.

What our clients say about us

“This Trust has always found Capsticks to provide a highly professional and client centred service. They give both sound legal advice, coupled with a pragmatic understanding of how the advice might impact on the services provided.”

Janet King, Director of HR & Facilities, Frimley Health NHS Foundation Trust

“Capsticks acts for an unrivalled number of public and private sector healthcare clients on some of the largest hospital developments, including on the £219m St Helier redevelopment and the £250m Springfield Hospital redevelopment.”

Legal 500



Listen

We will spend time with you to understand your needs and priorities.



Analyse

We will draw upon our unique market experience and expertise to analyse your challenges and suggest solutions.



Plan

We will work in partnership with you and your management teams to plan for the implementation of your preferred solution.



Implement

We will help you to action the plan in a robust, effective and pragmatic way.



If you would like to get in touch and find out more,
please contact:



MARK PAGET SKELIN
Partner
020 8780 4861
mark.pagetskelin@capsticks.com



ABI CONDRY
Associate
020 8780 4719
abi.condry@capsticks.com



SHARON LAMB
Partner
020 8780 4874
sharon.amb@capsticks.com



ALEX WHITE
Consultant
alex@alexwhiteassociates.com



COLIN LYNCH
Partner
020 8780 4825
colin.lynch@capsticks.com



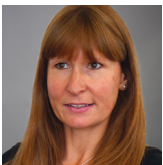
ANDREW ROWLAND
Partner
020 8780 4760
andrew.rowland@capsticks.com



LISA ROBOTHAM
Partner
0121 230 1511
lisa.robotham@capsticks.com




MOOSA PATEL
Head of Governance
0121 262 6570
moosa.patel@capsticks.com



LISA GEARY
Partner
0113 322 5561
lisa.geary@capsticks.com



GERARD HANRATTY
Partner
020 8780 4837
gerard.hanratty@capsticks.com

Capsticks
www.capsticks.com
 @capstickslp

London
1 St George's Road,
London SW19 4DR
T +44 (0)20 8780 2211
F +44 (0)20 8780 1141
DX 300118 - Wimbledon Central

Birmingham
35 Newhall Street,
Birmingham B3 3PU
T +44 (0)121 230 1500
F +44 (0)121 230 1515
DX 13003 - Birmingham

Leeds
Toronto Square, Toronto Street,
Leeds LS1 2HJ
T +44 (0)113 322 5560
F +44 (0)113 242 2722
DX 713112 - Leeds Park Square

Winchester
Staple House, Staple Gardens,
Winchester, SO23 8SR
T +44 (0)1962 678 300
F +44 (0)1962 678 311
DX 2532 - Winchester