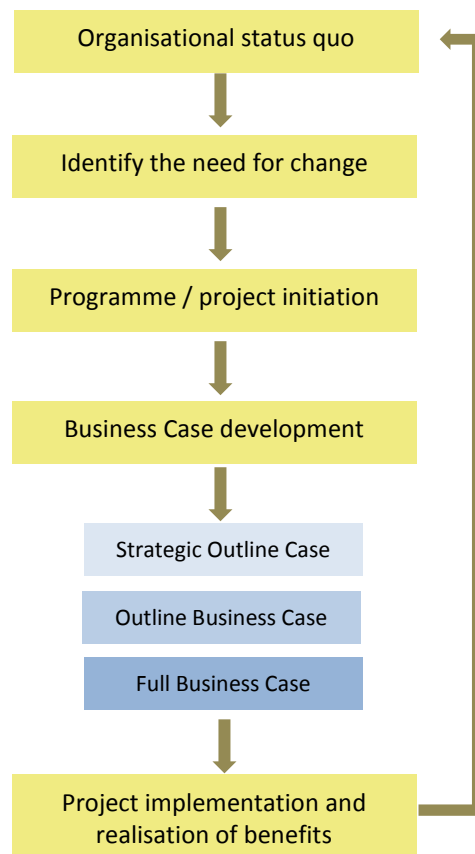


Business Case Offering

The production of a series of business cases as part of project or programme development is a mandatory requirement for organisations within the NHS. A business case provides an evidence-based, transparent and structured means to developing the justification to change from an organisation's status quo. NHS requirements for a business case are in accordance with HM Treasury's Five Case Model, and are aligned with the NHS organisation's governance requirements and external reviewer / approver requirements / checklists.

The Business Case and Business Change Process



Failure to adequately scope, justify and plan the implementation of a project can have significant negative consequences, delay critical investments, impact on stakeholder engagement and result in intended benefits not being realised.

NHS organisations have a wealth of expertise and experience, however business case development is not usually a core organisational skill set. We can provide this additional resource via our experienced personnel who will work closely with the organisation to ensure programmes and projects are robustly scoped and planned, and the management tools are identified which will ensure that the anticipated benefits of the investment are fully realised.

Key benefits of our service

The key benefits that we offer our clients are:

- Robust outputs to assist organisational decision-making:
 - Outputs aligned to the appropriate business case structure
 - Development of transparent links between organisational and investment objectives and needs
 - Options assessment in order to identify the option offering best value for money
 - A clear affordability assessment based on whole-life costings
 - A planning and management toolkit for project implementation
 - A clear understanding of the risk profile and mitigation strategy associated with the project or programme
 - Identification of the change management processes that will be needed to effect an updated status quo position for the organisation
 - Establishing clear and quantified anticipated benefits that will be delivered as a consequence of the implementation of the project
- Improved value for money
 - Economy: minimising the organisational cost and resources associated with developing a business case
 - Efficiency: appropriate use of Trust finite resources to develop a business case
 - Effectiveness: ensuring a business case provides reviewers and approving bodies with a robust series of documents to implement successful organisational change
- Direct access to a wider pool of expertise in professions allied to business case development e.g. project managers, legal advisors
- An excellent record for successfully obtaining approval for submitted business cases

Our Business Case Team

Our team is highly conversant in developing business cases for organisations across the NHS. We have strong links to other members of our consultancy team, for example project managers, and property and procurement specialists, and are well-versed in project liaison and management to ensure delivery of a robust series of documents.

For more information please contact:

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