



Preventing and responding to procurement challenges

Who is the training for?

This training session is aimed at procurement staff / managers and evaluators who procure goods and services for the public.

What does the training cover?

Attendees will be provided with suggestions about how to improve their evaluation processes to minimise the chances of a bidder successfully challenging procurement. It will also explain the steps contracting authorities can take to seek to defuse challenges.

There are an increasing number of challenges to procurement processes and their outcomes as bidders become more informed about their rights and seek to establish market share. The training will canvass developments in the law relating to evaluation processes so that you are up-to-date with your processes and approach.

Topics

- What does a challenge look like?
- Responding to a challenge
- Where do procurements go wrong?
- Reducing risk

We can also include any specific topics at your request.

What style of training is it?

The training will comprise a presentation by us. Participants are encouraged to share their experiences and to raise questions and comments.

Our aim is to ensure that the session provides useful and practical information and guidance about how to prevent and contain challenges, which can have a significant operational and financial impact on contracting authorities.

Who delivers the training?

The training is delivered by lawyers from Capsticks' contentious procurement team. We have extensive experience in advising public sector organisations and social housing sector clients in respect of procurement law matters. Our expertise includes acting for clients in procurement challenges, including in the High Court.

How long does the training last?

Typically 1-2 hours. However, sessions can be tailored to suit you.

How much does it cost?

A two hour session usually costs £850.

How many people can attend?

This is flexible.

For more information please contact:



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